

SECTION C: YOUR PROPOSAL

Name of building / venue / facility

Glasgow National Hockey Centre

Name of your organisation

Scottish Hockey Union Ltd

Please provide details of the legal status of your organisation

Charity *(please provide Charity No if applicable)*

Scottish Charitable Incorporated Organisation (SCIO)

Company Ltd by Guarantee

Community Club/ Sports Club

Other *(please specify)*

Do you have a formal constitution/ governance documents?

(please provide a copy)

YES NO

Tell us about your proposal for the building/ venue/ facility and how you see this operating. Provide some detail as to why your organisation is well placed to deliver the benefits that will flow from the proposal.

The facility is currently a world class hockey venue and we wish to continue this to be its main purpose. It will provide facilities for the sport to be played by local clubs and schools as well as the Scotland National teams. We will continue to use it for international events with previous experience of this for age groups from under 18 level to over 65. We are currently the tenants of the facility and use it in this way. Our sports community development plans that we are currently working on will incorporate further usage to bring benefit to the wider communities in the surrounding areas to allow various sports and other activities to take place with a focus on health and wellbeing of the local people of Glasgow. Our ambitions are to reach new audiences and to widen the appeal of the game and in turn drive new revenues to the facility. We wish to adopt a commercial approach to the operations of the facility and will be incorporating best practise models utilising existing knowledge within our organisation and across our partners and stakeholders.

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Tell us about the benefits that you expect to generate from this proposal and how these might meet an existing need. Will your proposal benefit the local community, a community of interest or both?

Currently there is a risk that Glasgow life will no longer be in a position to operate the facility which will result in Glasgow losing these incredible pitches, the venue and the opportunities for the Glasgow community to play the sport. There are a shortage of this quality of facilities within Scotland as a whole, particularly this type of water-based playing surface. With Scottish Hockey taking this on, it will protect and safeguard of the future of the facility for the sport and for the Glasgow community and provide an exciting opportunity for hockey and operational experts to drive the facility into a sustainable future. We have experience of working with local communities through local authorities, clubs, schools and driving initiatives, which will continue. We would also reaching out to other sports and non-sports (including charities) to provide outside and inside space and opportunities to deliver their aims and objectives to the community.

What are your plans to generate sufficient income/ grants to be able to sustain the ongoing operating costs of the building/ venue/ facility?

We are at the early stages of this at present. We know from the current user groups there is demand for pitch time, we would incorporate other revenue streams as well as work with local government initiatives to establish their aims within the local community, what grants are available to assist this and help towards this aim to be met. We would have course need to review the operational costs of the facility and understand if there is opportunity to provide more efficient ways of running the facilities. We would also explore renewable energy options for utilities. It is essential that through all of the above and with the help of partners and future partners we can establish sinking funds that will ensure the maintenance and upkeep of the facility throughout. We of course would want to ensure we provide a top-quality experience for customers and ensure that retention and customer service is at a level that sets in standards in the hockey industry.

Tell us about any experience you have in managing a building/ venue/ facility.

Scottish Hockey does have within in its workforce and on its board knowledge of managing facilities. Although there is capability to operate it ourselves directly, we may however consider amongst many options using a facilities management company or Sport/Leisure operator for the day to day running of the facility. This will depend and be determined by the financial modelling we will undertake.

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Please provide us with any other information that you feel is relevant to your proposal.

We have a new CEO shortly starting who has significant experience of leisure operations, negotiating asset transfer, tender and bid writing, saving community sports facilities and turning non profitable sports facilities into viable award-winning self-sustaining operations. Barry Cawte worked for the largest leisure operator in the UK which included operation of the sports facilities in the Olympic village in London and the Commonwealth village in Manchester. He will play a key part in this process and beyond.

We are a membership organisation and our members have a very keen and vocal interest in retaining this facility. Some of our clubs do own and operate their own facilities at present and they have expressed a desire to be involved in assisting with the short and longer term running of the facility. Retaining this vitally important asset is not only essential for the Sport but for the people of Glasgow and all of the communities it serves now and into the future. The facility is based in Glasgow Green, an area of land that was donated to the people of Glasgow. This facility was designed specifically for the 2014 Commonwealth Games and to remain as part of that legacy. We want this facility to remain for the people of Glasgow and to be remembered as a key success of that legacy.

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