



Glasgow City Council
Contracts and Property Committee

Item 1

7th November 2019

Joint Report by Director of Governance and Solicitor to the Council and Executive Director of Regeneration and the Economy

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**RESPONSE TO QUESTIONS RAISED AT THE
CONTRACTS AND PROPERTY COMMITTEE ON 10th OCTOBER 2019**

Purpose of Report:

To provide responses to the questions raised at the Contracts and Property Committee on 10th October 2019.

Recommendations:

It is recommended that the Committee notes the content of this report.

Ward No(s):

Citywide: ✓

Local member(s) advised: Yes No consulted: Yes No

**Contracts and Property Committee
10th October 2019
Enquiries from Elected Members**

Agenda Item 3	Proposed off-market disposal of land at 12 Kennyhill Square
Question (Bailie James Scanlon)	Please provide further background information on the Home Group in Scotland
Answer	<p>Home Group in Scotland is a Registered Social Landlord/Housing Association eligible to receive grant funding for the provision of housing in Glasgow via the Council's Affordable Housing Supply programme (AHSP).</p> <p>They are part of the Home Group family founded in the North East of England and are one of the largest providers of high quality housing in the UK.</p> <p>Home have a proven track record in delivering high quality energy efficient homes that contribute to the Council meeting its targets set under the AHSP programme for tender approvals, site starts, completions and spend.</p> <p>The current targets are particularly challenging - 50,000 completed new affordable homes in Scotland in the 5 year term of the Parliament. Hence, DRS Housing Investment Team have a budget of £215 million over the 2 financial years 19/20 to 20/21 to enable the Council to play a significant part in the delivery of these homes.</p> <p>The Team could not successfully deliver the programme and would risk resources to Glasgow being reduced without Housing Associations like Home who have been a major contributor in the Council successfully delivering the AHSP programme over a long period.</p> <p>Home Group in Scotland were invited by the local community based Housing Association, Milnbank to develop the site at Kennyhill Square in Dennistoun.</p> <p>Other developments that Home are involved in within the North East area of Glasgow include Springburn Way, Orr Street and the Meatmarket site and they are on site with Phase 5 of a 7 phase regeneration of East Balornock where defective stock is being demolished and replaced with new build.</p> <p>Home are also very active in the South of Glasgow with developments such as Ashtree Road, Holmlea Primary School and Craigton Drive (Benburb Juniors).</p> <p>They work in partnership with various contractors and developers such as Campbell Construction Group, A S Homes and Merchant Homes, a range of consultants, and with charities and community groups.</p> <p>They were ranked the number one Housing Association in the UK in January 2019 in the Stonewall top 100 employers' index.</p>

Agenda Item 8	Planned Corporate Procurement Unit contract awards for the period October to 31 December 2019 in excess of delegated authority.
Question 1 (Cllr Ken Andrew)	Please provide a short summary/description of what the Business Growth Development Framework covers – tender reference GCC004830CPU.
Answer 1	<p>The sourcing strategy of the Business Growth Development Framework was to support the Council's Economic Strategy 2016-2023.</p> <p>In summary the Framework will provide the following outcomes:</p> <ul style="list-style-type: none"> · Increase the number of business consultants that can support Small and Medium Enterprises (SMEs) Glasgow Businesses. · Create a Tiered Business Voucher Programme which allows eligible SMEs to access the level of support that is appropriate to their business needs. · A referral programme which allows consultants on the Framework to refer Glasgow SMEs to the Business Growth Framework. · Sets fixed fees for full and half day consultancy work. · The provision of end to end reporting from both SMEs and consultants, with the final report approved by the Business Growth team which will trigger payment <p>The Framework will run from January 2020 to December 2022, with an option to extend for up to a further 48 months. The service has been split into 10 lots covering the following consultancy services :</p> <p>Lot 1 - Business Structuring Lot 2 - Business Growth Lot 3 - Leadership, Skill and Resource Lot 4 - Business Financial Management Lot 5 - Design Thinking Lot 6 - Business Innovation Lot 7 - Internationalisation Lot 8 - Digital Development and Innovation Lot 9 - Business Resilience Lot 10 - Business Acceleration</p> <p>The Council's Business Growth team will utilise a set criteria to best match the SMEs consultancy requirements to an appropriate Framework Consultant appointed to each of the above lots.</p> <p>Each business which wishes to access the Framework will complete a diagnostic which will determine the level of support they can access and the level of support is based on the answers that they provide.</p> <p>The maximum amount of support that an individual business can access for the duration of the Framework would be £10,500 based on the following consultancy support:</p>

	<ul style="list-style-type: none"> ○ Tier 1 – value of £3000 (4 days consultancy support) ○ Tier 2 – value of £6750 (9 days consultancy support) ○ Tier 3 – value of £10500 (14 days consultancy support)
Question 2 (Baillie McLeod)	Please advise on how the Business Growth Development Framework will be funded and if there have been any previous Committee reports relating to this service provision – tender reference GCC004830CPU.
Answer 2	<p>The funding for this project comes from the European Regional Development Funding (ERDF) which has been secured until 30th June 2023.</p> <p>The business growth consultancy service provision was first provided in 2016 via the Council’s Framework Agreement reference GCC3910CPU. This Framework was presented for approval at the Executive Committee meeting on the 5th October 2016 , link below:</p> <p>http://www.glasgow.gov.uk/councillorsandcommittees/viewSelectedDocument.asp?c=P62AFQDNDNDN2UNTZ3</p> <p>The new Framework Agreement, reference GCC004830CPU, is an extension to that programme.</p> <p>As part of the Business Support refresh, a paper will be taken to Committee by Councillor Millar early in the New Year.</p>